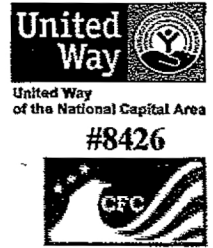




ECHO, Inc.
Ecumenical Community Helping Others
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Featured in the Catalogue for
Philanthropy, 2006 edition

November 28, 2006

Chamberlain Construction Co.
2864 Hartland Rd.
Falls Church, VA 22043

Dear Friends at Chamberlain:

Now that the dust has settled, I want to take a moment to express the deep appreciation of the ECHO family for the wonderful building that you constructed for us. The inauguration ceremonies on October 15 were the culmination of five years of discussion, planning, fund-raising, permit-seeking and then, finally, several months of actual construction. In the end, we got the building that we needed to support our programs for many years to come. It is exactly the attractive but plain, spacious, flexible, durable building that we wanted. We are all very happy with it.

I cannot say enough about the great working relationship that we enjoyed with Chamberlain throughout the building process. All of you in that company seem to be public relations experts, as you know just exactly how to keep your clients happy and enthusiastic about your presence. Larry Kempler, your project manager, was extremely flexible with our changing needs over the 5 years of the project, and was instrumental in the success of the entire project. Chuck Friend, the project supervisor, was especially nice to work with. He went out of his way day-in, day-out to accommodate the ECHO staff and to facilitate the limited operations that we conducted during the construction period. Wendy Cantwell fielded our many phone calls and e-mails with aplomb, and was the model of courtesy and good customer relations. Please extend our heartfelt thanks to them and to your other employees who worked so hard for us.

When ECHO President Tony Pomilla spoke at the inauguration ceremony, he revealed that ECHO had succeeded in raising sufficient funds to cover the full cost of the building project. That is a spectacular achievement for an organization the size of ECHO, and we are very proud of it. At the same time, we recognize that the "full" cost to ECHO was less than it might have been due to the fee and price reductions extended by Chamberlain and some of the others who were engaged in the building process. So, not only did you put up the building for us, you also helped to make it possible for us to pay for it and thus avoid carrying a building debt into 2007. We are very grateful.

In closing, I am sure you will be pleased to learn that ECHO has been selected for inclusion in the 2007 edition of the Greater Washington Catalogue for Philanthropy. That annual publication highlights the work of a small number of outstanding local non-profit organizations. To have been selected as a Catalogue charity is a distinct honor and a highly favorable judgment of the quality of our operations and the importance of our service to the community.

Again, thank you for a great construction job, a superb working relationship, and for your much-appreciated support of ECHO.

Sincerely yours,

A handwritten signature in cursive script that reads "Pat Gauthier".

Ms. Pat Gauthier
Executive Director